Network Procurement Command Center

lightyear

✉ sales@lightyear.ai
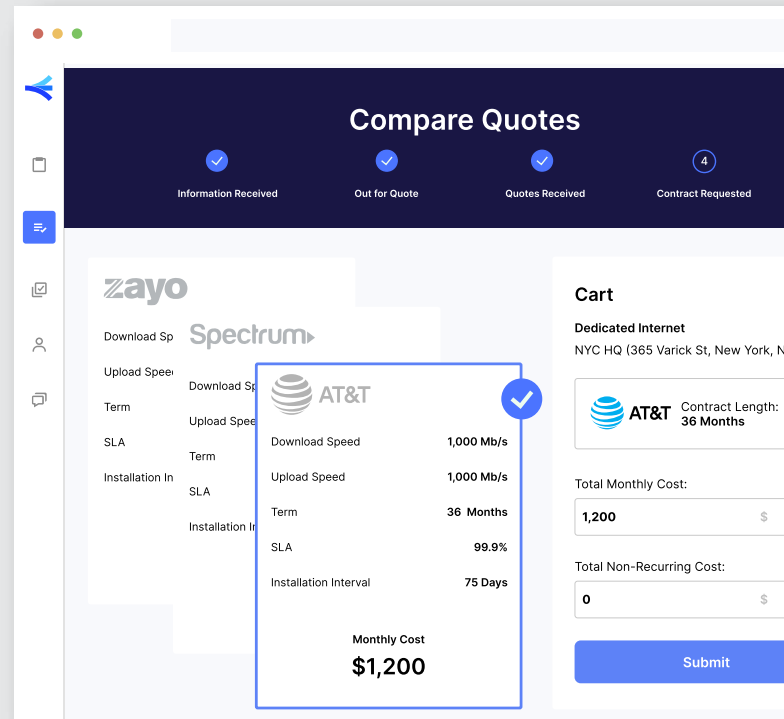
Lightyear is the first software platform to automate the entire enterprise telecom lifecycle

With Lightyear, you no longer need to waste valuable IT resources manually calling ISPs, aggregators, or agents.

Whether you are sourcing **internet / WAN circuits, voice services, or colocation**, Lightyear's software automates RFP creation and reveals the right service providers for your configuration at the best prices. Lightyear's software will also project manage your installation and track network inventory post-install without you having to lift a finger.

On average, **Lightyear customers see >20% cost savings and >70% engineering time savings, all while achieving on-time installations.**

What would your IT organization see with a Lightyear partnership?

- **Automation** for all new telecom RFPs and rebids on expired contracts
- **Best pricing** ensured through proprietary dataset of 100,000+ quotes
- **1,000+ global vendor relationships** to facilitate any and all customer needs
- **On-time installations** with proven, automated workflows for every carrier
- **Digital system of record** that tracks all network and provider data automatically
- **Automated contract management** so you don't worry about expiries
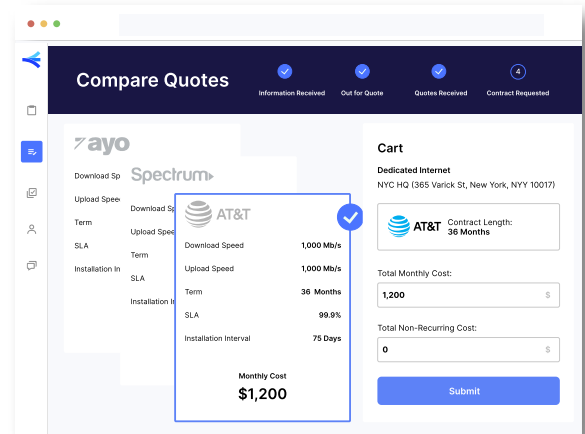- **Ticket creation** for MACD and billing issues across more than 1,000 vendors

"Lightyear's software ran an RFP for us in two weeks that would have taken our engineers two months. We consider ourselves a very cost conscious ISP, and still Lightyear was able to achieve 25%+ cost savings for us. So for us it's a no brainer... the Lightyear ROI is instant."

– Prashanth Vijay, CEO Flume
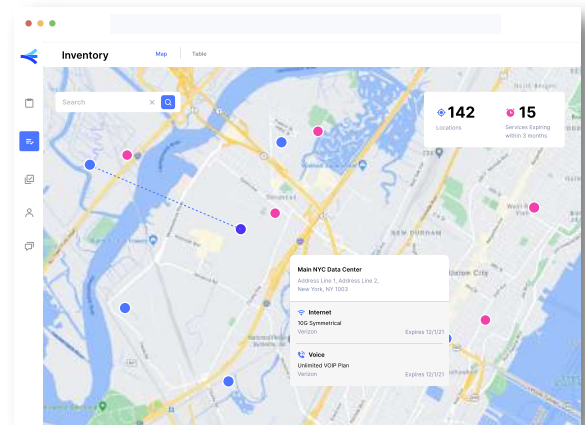
Product Offering

lightyear

Lightyear Procurement Engine (PE)

Lightyear's PE software allows customers to create an RFP for anything from a simple DIA circuit to a multi-site WAN or fully engineered colocation space in seconds. Lightyear's procurement engine automatically identifies all serviceable carriers and automatically initiates bid requests that are pre-negotiated down based on our proprietary data set, so you get the best pricing every time. Our system will also ensure on-time installs and help you resolve post-install issues, including renewal bidding. PE is FREE for all your telecom & network connectivity needs.

Lightyear Network Inventory Management (NIM)

Lightyear NIM is the system-of-record for your network - providing you with a global map of all sites, service details by site including circuit / account IDs, vendor contacts, IP space, relevant documents, and more. Turn phone calls into clicks by managing MACD / billing issue tickets through NIM's ticketing system, while automating the renewal process by letting our system handle rebids. Customers using Lightyear PE get FREE access to Lightyear NIM. If you are not procuring through Lightyear, NIM is priced based on the total number of services onboarded.

Lightyear IT Cost Audit (ITCA)

Send us a spreadsheet or contract / invoices for your network spend for a free cost audit and benchmark analysis on all of your telecom spend. Lightyear's team of experts will utilize our proprietary data set and extensive provider coverage to review the data and provide a detailed report outlining potential savings. ITCA is FREE.

Click below to find out how customers benefit from Lightyear!

ROADRUNNER TRANSPORTATION

FLUME INTERNET