



akaSuite

**TRANSFORMATION
AT LIGHT SPEED**



A large, colorful hot air balloon is positioned in the upper center of the slide. It features a vibrant pattern of horizontal bands in various colors including red, orange, yellow, green, blue, and purple. The basket of the balloon is visible below the main body.

akaSuite

**An integrated suite of innovative digital tools that
turbo-charges digital transformation**

Products are designed to be cloud native, readily
customizable, easy to implement with proven ROI

3 product lines in akaSuite portfolio today

1

UNLOCK NEW VALUE POOLS

Create new revenue streams, unlock value from non-traditional assets or disrupt traditional value chains to unlock value



akaminds

Data container platform



akaChain

Enterprise Blockchain Platform



akaDev

Low-code Platform

2

ACHIEVE OPERATIONAL EXCELLENCE

Derive both, productivity and efficiency benefits in core (e.g. Technology operations, factory operations) and non-core area (e.g. regional marketing) efficiently & effortlessly



akaBot

Robotic Process Automation Platform



akaAT

Automated Software Testing



akaTrans

AI-powered Translation Solution



akaMES

MOM/MES Platform



akaSAFE

Cloud Security Compliance Platform



akaNOX

Data Migration Platform

3

REIMAGINE EXPERIENCES

Reimagine and redefine experiences to drive higher engagement and adoption across internal & external stakeholders



akaDrive

Autonomous Driving Solution



akaMeet

Video collaboration platform



akaInsights

Customer Data Platform



akaLink

Employee Engagement Platform

akaSuite

Product ideology
our right to play & our right to win

Why **aka**Suite was created?



At FPT we continually look for ways to harness technology to better human lives.

This ideology of ours is embodied in our premier offering "**akaSuite**" which mimics the learning behaviour of inquisitive young minds – always learning, always evolving, never afraid to try again until success is achieved.

Self-disruption, rapid experimentation and **continuous learning** is part of our DNA.



FPT Digital Kaizen[®] methodology, powers akaSuite



SCALE FAST

- Implementation and monitoring
- Evaluation and validation
- Report and improvement

START SMART

- Ensure right preparation from all perspectives to start
- Select the right set of initiatives
- Leverage the full organization

THINK BIG

- Digital strategy and direction
- Digital assessment and workshops
- Digital transformation roadmap

A skier in mid-air against a blue sky, wearing a red and white suit and a helmet, with skis visible. The skier is in a dynamic pose, suggesting a jump or a turn.

**We have a strong
"Right to Play"
in powering digital
transformation of our clients**

Skills

4,000+ certified experts across various platforms & technologies (AWS, Azure, Predix, Cloudera,...)

Scale

A team of 16,000+ exceptionally trained pool of talented employees

Agility

Agile practices followed across the organization, prototypes and idea validation in days ...

Cost efficiency

Our low entry prices maximize client ROI to accelerate adoption

...and the "Right to Win"

Our unfair advantage stems from the magic combination of:

- Our knowledge & capability to harness the power of cutting-edge digital technologies
- Deep functional knowledge across domain & industries
- Our agile product development mindset to rapidly bring new concepts to market



AKASUITE DE-RISKS CLIENT'S DIGITAL TRANSFORMATION...

Products leverage latest in tech, are ready-made yet customizable, road tested & economical



EVOLUTIONARY

Continual releases to ensure clients are always in sync with latest technology development – risk of technology obsolescence minimized



EFFECTIVE

Products are often designed in collaboration with marquee lighthouse clients and road-tested to ensure solution meets requirement & is bug free



EFFICIENT

Leveraging equal parts design thinking and agile, we leverage multiple best-in-class methodologies to drive efficiency (incl. FPT Digital Kaizen)



ECONOMICAL

Our pricing is kept simple and attractive to minimize roadblocks to adoption. We invest in our client



PROUD TO BE TRUSTED BY GLOBAL LEADERS



akaSuite

Products Introduction

akaSuite

Unlock new value pools



A container platform that fast-tracks transformation

Based on the open source Kubernetes, **akaminds** is an all-round container platform that enables a more agile and cost-efficient way to modernize applications and transform businesses.

Designed to optimize hardware resources, **akaminds** can rapidly and effectively develop and deploy both monolithic and cloud-native applications on any infrastructure - from on-premises, to edge, to hybrid and cloud.

akaminds can also be utilized to support a wider range of use cases - AI/ML, analytics, IoT, and CI/CD, across any location with secure multi-tenancy and life cycle management.

POTENTIAL BENEFITS

Velocity

Streamlined deployment and management for different applications of various use cases. PoC can be completed within a month with Agile Factory so you can quickly see the benefits of DX in your enterprise

Flexibility

Suitable for monolithic and microservices applications on various infrastructures: on-premises, public cloud, or at the edge

Cost - efficiency

Lower total cost of ownership with reduced admin overhead, coupled with low license cost with open source tools and support of large pool of offshore, nearshore, onsite team.

FEATURES



Full support for
Kubernetes
100% open
source



Easily scale & manage container clusters



Deploy anywhere in any hybrid environment



One click provisioning, pre-made images for different kinds of applications



Shortcut to your Blockchain Future

akaChain is an enterprise blockchain platform that aims to untangle the business challenges using blockchain built on Hyperledger Fabric. Built to run on any cloud and on premise, **akaChain** caters not only software development kits to ramp up the development process of blockchain applications but also ready-made business-driven solutions such as Loyalty and Reward Network, Traceability, eKYC & Credit Scoring.

Unlike most of the existing blockchain platforms that require the use of the same cloud provider (vendor lock-in), **akaChain** can be deployed on any cloud platform and customized to the business requirements.

POTENTIAL BENEFITS

Accelerate time to market

Our feature rich platform allows quick deployment of use-cases. Be it eKYC, Credit scoring, loyalty or traceability – **akaChain** supports it all

Improve operational efficiency

By streamlining and automating the labor processes with blockchain, business flow can totally transformed to be more efficient.

Enhance customer experience

Our solutions diminish the roles of middlemen agents, enabling all parties to work more coherently to bolster the concept of direct-to-consumer and customer-centricity

FEATURES



Proven performance with high TPS suited for most use cases



Highly scalable to meet changing business needs



Highly secure and private



Built to run on any cloud/premises

Ideas to Apps, effortlessly

Software development using **akaDev** can enable developers to achieve more, in less time, skip repetitive and complex coding efforts and have a minimum viable product in front of potential customers, while traditional developers are still struggling with debugging & testing.

Being browser based, **akaDev** appeals not just to the novice programmer, but also skilled professionals as it can auto generate source code, which can be leveraged for additional integrations and customization

POTENTIAL BENEFITS

Shorten time to market

Drag-and-drop functionality, ready integration with third-party tools, one click deployment are just some of the features in **akaDev** to accelerate time to market

Increase business and IT collaboration

What lures developers and IT managers to **akaDev** is the ability it gives them to launch and build new products in a collaborative way and in record time

Build competitive advantage, fast

akaDev allows business and IT users to tackle tough business challenges delivering digital solutions that drives competitive advantage with little or no training

FEATURES



Full object modeling, design once use many times



GUI Design as default, use WYSIWYG graphical page designer



Visual business workflows and logic supported out of the box



Integrate with other systems easily using REST APIs

akaSuite

Achieve operational excellence



Now everyone can automate

Robotic process automation (RPA) puts an end to the need for human employees to conduct time-consuming, low-value, repetitive and tedious tasks. Businesses can completely transform how they work and serve their customers.

Choosing our RPA solution - **akaBot**, companies are relieved from the stress of working with multiple vendors or implementing RPA on their own thanks to the comprehensive services, industry-specific mini solutions and integrated AI & OCR ecosystem.

Ultimately, automation goals are realized faster, with such high ROI that can please top executives

POTENTIAL BENEFITS

Increase operational efficiency

With **akaBot**, your virtual workforce will never need to go home or take breaks. Regardless of the volume of the tasks, our bots tackle them all at a speed no human can compete

Reduce operational losses

akaBot is good at doing what it is trained for, it will never miss a step or commit a fraud. Losses due to human error can now be minimized like never before

Aim for customer delight

With **akaBot** you can now reduce average handling time for any request you automate, whether its backend task or direct customer interaction

FEATURES



Provide full RPA services and support that clients need



Ready-made, mini solutions for various domains



On-premise AI and OCR ecosystem



Available on either **Cloud or On-premise**

Your Bespoke MOM Solution

As against traditional monolithic MOM applications, **akaMES** supports modern architecture, is designed to collect large stream of data and distribute the intelligence to shop-floor in real-time to truly transform manufacturing operations.

As an All-in-one MOM/MES package, **akaMES** not only provides the core functions of a manufacturing execution systems but also covers part of an ERP systems and help with the interactions between human and machines in a factory.

POTENTIAL BENEFITS

Increase productivity

akaMES enables standardization of operational processes, equipment, and activities for faster gains in productivity, quality & cost savings across sites

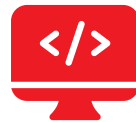
Better quality control

akaMES helps track and trace all processes through supplier, raw materials, production, storage and delivery to detect issues and make precise, timely corrective measures

Make better informed decisions

Achieve increased manufacturing supply chain efficiency and business agility through reliable and optimized information workflows between shop floor and business operations

FEATURES



Friendly UI/UX to easily manage complex tasks



Supports **ready integration** with ERP/PLM solutions



Functional coverage across MOM & MES spectrum



Easily customize the solution to suit your needs



All-in-one test automation

With the stiff business competition existing today, enterprises need faster releases and quality software to meet the increasing demand of customers. Agile and DevOps practices are embraced by leveraging automated testing software to achieve faster releases and quality products.

With **akaAT**, testers can now create tests for Web, Mobile, Desktop and Web Service without a line of code. **akaAT** is comprised of:

akaAT Studio: A GUI interface that is interactive and easy-to-use, enabling testers to create end-to-end automation test scripts effortlessly. No code is required.

akaAT Manager: A SaaS Orchestrator where users can perform automation tests at scale and gain access to centralized test reports.

akaAT Analyzer: A comprehensive tool recording user interactions, which supercharges communication among project team members

POTENTIAL BENEFITS

Save time and increase accuracy

As tests are run automatically 24x7, manual scripts are automated and the regression testing time will be drastically reduced. Your testers are freed from repetitive manual tests so they can concentrate on an in-depth exploration of your application.

Faster time to market

Newly developed features can be continuously tested with and validated with **akaAT**. This reduces the feedback and testing cycle and allows companies to bring their products to the market faster.

Cost savings & ROI increase

As fewer resources are spent on testing and products are released much faster, **akaAT** helps enterprises effectively save their testing budget and ensures increased return on investment.

FEATURES



End-to-end codeless, automation test scripts that are so easy to use



Centralized SaaS Orchestrator to run test automation at scale



Transferable automation scripts to help project members communicate easily



Offer consultation to help apply testing solutions into projects fast & successfully

Cloud Security Compliance at its finest

akaSafe is a security product that provides comprehensive visibility and threat detection across organizations' multi-cloud infrastructure by auditing, monitoring and protecting cloud workload based on industry compliances.

The product offers a wide range of domain compliance standards, such as healthcare (HIPAA, HITRUST), Payment (PCI, DSS), Data protection (GDPR, SOC2) as well as many others generic security frameworks like ISO27001, NIST, CCPA, CIS, CSA, PIPEDA

With **akaSafe**, stringent industry security standards are just simple issues.

POTENTIAL BENEFITS

Increase productivity

With an end-to-end solution like **akaSafe**, cybersecurity teams are no longer have to monitor, manage and configure each individual tools, thereby reducing time and effort spent on compliance assurance

Lower security risks

akaSafe defines, enforces custom policies and monitors real-time security configuration across clouds and accounts

Enhance business agility

Enterprises can safely and confidently adopt new cloud technology to catch up with market trends and strengthen competitive edges with minimum risk of industry compliance violation

FEATURES



13+ built-in compliances for industry security assessment



Multi cloud platforms supported (AWS, Azure, GCP)



Compliance automation to speed up compliance assessment, management & reporting



Real-time monitoring as the overview of entire system is shown in a single interface



The only data migrator you need

The transition from Lotus Notes to new environment might encounter undesired problems. Challenges vary from operation disruption, vendor management, rising cost; to data format inconsistency, security risks and scalability.

Experience seamless data migration and get rid of worries about undesired problems while transiting with **akaNOX** – a comprehensive product designed to enable developers transfer data with ease and confidence.

Now, your enterprise is ready to move.

akaNOX offers 3 components:

- + **Analyzer:** Navigating successful migration plan
- + **Data Migration:** Transform data format to be compatible with new environment
- + **Archive:** Retaining valuable archives before & after migration

POTENTIAL BENEFITS

Superior data fidelity

Our highly accurate migration toolset keep your data unviolated during the migration.

Seamless coexistence

Keep users working and productive throughout your migration with seamless coexistence among different systems

Cost & time savings

akaNox frees clients from the stress of working with multiple vendors by offering full migration services. Our trial plan and stage payments also help reduce barriers and gives clients a lot of flexibility.

FEATURES



Full pack of migration services: consulting, implementation, operation & maintenance



Support various migration variations: data formats, platforms ...



Retaining valuable archives before & after migration



Downtime optimization to minimize risks and barriers during migration

Do Smart, Gain More

The usual 3-stage translation process (translation, edit, proof) is difficult to scale, prone to error, and extremely slow.

akaTrans can streamline the translation process end to end by using AI-assistance during the translation stage and enhancing the entire translation workflow through inbuilt collaboration feature, leveraging cloud based translation memory which can be shared in real time between team members

Supported in 3 language pairs (Vietnamese, Japanese & English), **akaTrans** contributes greatly to the speed of your business expansion and operation globally.

POTENTIAL BENEFITS

Lower translation costs

Leveraging **akaTrans**, translations can be done in half the time it used to take, reducing costs by over 50% while maintaining high degree of accuracy

Streamline translations

akaTrans offers complete collaboration system among members of translation team to manage full process of translation project

Enhance translation accuracy

By combining the translation memory, terminology and machine translation, accuracy of translated documents will be improved continuously so that little extra proof-reading is required.

FEATURES



Integrated
**advanced AI and
OCR**



Support for
**multiple
document formats**



**In-built
collaboration** tool
to manage full
lifecycle



**Cloud based
translation** memory
to increase speed

akaSuite

Reimagine experiences

Unlock the power of your customer data

akaInsights allows you to access and understand data from multiple channels. It helps conjure a 360 view of every customer and has powerful predictive models so that you can know what their needs are, before your customer know it themselves.

With **akaInsights**, you can now discover and define new customer segments, make smarter personalization interventions and target most valuable segments by delivering sophisticated marketing campaigns across all offline and online channels.

Marketing automation enabled by **akaInsights** allows you to track and respond in real time, increasing campaign effectiveness.

POTENTIAL BENEFITS

Redefine
segmentation

akaInsights mines data across sources to build robust profiles, leveraging which segments can be redefined allowing you to run more targeted campaigns

Generate predictive
insights

Huge datasets mined by **akaInsights** combined with AI, ML, advanced analytics helps predict future behavior which greatly increases conversion rates

Increase conversion
rates

akaInsights enables you to test, target and optimize marketing campaigns to create personalized customer experiences that ultimately leads to purchase decisions

FEATURES



Advanced data
platform



Predictive
customer data
analytics using
AI/ML



360 degree view
of the customer



Marketing
automation &
campaigns
management



Drive your way to the future

Artificial Intelligence (AI) & Machine Learning (ML) give modern day vehicles the capability to view, analyze, process, predict and continually learn on how best to navigate across infinite range of driving scenarios.

akaDrive uses this power of AI and deep learning to deliver cutting-edge end-to-end solution for autonomous driving. Having achieved coveted Level 3 "Highly Automated Driving" certification, **akaDrive** has passed high bar safety tests to secure its autonomous driving license.

Be it data-collection, training, hardware or software **akaDrive** provides end-to-end solution to clients for safe autonomous driving



POTENTIAL BENEFITS

Reduce operation costs

Autonomous driving is an excellent solution to free up human for short distance, routine transportation in residences, resorts, factories

Enhance user experience

A "magical" ride will surely make a lasting impression on customers and make them get excited to know more or fall in love deeper with your brand

Ride On-demand

Imagine a transportation service to get you where you want or a package get delivered to you at 2AM without any surcharge or hassle

FEATURES



Deep learning – based Machine Vision & diagnosis



AI-powered sensor fusion



Optimized user experience for specific areas



Integrated hardware and software capabilities



Connecting Beliefs

akaMeet is a versatile video conference platform that offers a highly secure and reliable environment for enterprises' virtual meetings

The product enables enterprises to overcome the limits of physical interactions and conduct businesses from anywhere. Some of corporate operations **akaMeet** has proved its value include: remote sales, customer services, online education and training

akaMeet connects organizations with each other, connects enterprises with consumers and turn virtual meetings into real outcomes.



POTENTIAL BENEFITS

Maintain business continuity

Reduce risks of business disruptions due to unfavourable events by lessening the dependency on face-to-face meetings

Innovate user experience

Improve the satisfaction of both customers and employees with highly smooth, clear communication and a wide range of intelligent add-ons.

Deploy where you wish

Support deployment on any infra owned by clients, allowing enterprises to manage and control any data flow to get rid of worries about data leakage or security risks

FEATURES



Seamless integration with enterprises' systems: CRM, Sales Portal, Class management system



Scheduler: Easy to manage and arrange meetings, invitations, participant



AI-powered add-ons: face recognition, voiceprint, OCR. Virtual background



E-signature: Simplified e-forms, digital signature, signing authority



Engage smarter, work better

Communicating effectively with employees is the cornerstone of developing a workforce that is informed and empowered.

akaLink employee engagement platform empowers your staff to accelerate performance and professional growth through instant recognition, continuous feedback; as well as to promote a more positive working culture by providing interactive communication and advanced value-added services

With **akaLink**, you now have a captivating communications platform to engage your employees better, in smarter ways

POTENTIAL BENEFITS

Unified organization

With **akaLink**, employees never miss any major event or news of the organization

Reduce employee turnover rate

akaLink enables timely and deserving reward for employee's good work, leaving no one feeling unrecognized and demotivated.

Drive collaboration & engagement

Open up lines of communication for employees and provide them with a channel to interact, collaborate and innovate as a team together

FEATURES



Supports **active communication**



Company-wide, instant **Recognition**



Designed to support **instant feedback**



Reward point redemption via linkage with loyalty/consumer apps

The background of the entire image is a photograph of a person standing on a rocky mountain peak. The person is silhouetted against a bright sunset or sunrise, with the sun low on the horizon, creating a lens flare effect. The sky is filled with soft, orange and yellow clouds. The overall mood is one of achievement and determination.

akaSuite

**WE'RE DETERMINED,
WILLING TO GO THE EXTRA MILES,
WE WILL NOT STOP UNTIL OUR
CLIENTS SUCCEED**